

Michelmores

miventures

Michelmores operates a programme of services and support designed to meet the unique needs of entrepreneurs and early stage businesses.

Entrepreneurs and early stage businesses need passion, vision, advice and a network to help them navigate the challenges and grasp the opportunities that arise in the course of their growth. miventures provides the platform for a lasting and close working relationship between Michelmores and its clients. We see this as an exciting opportunity to invest our time in the businesses of tomorrow.

We have drawn together an integrated team of lawyers and other professionals from across the firm to participate in the programme. Each and every team member shares with our clients a passion for innovative and disruptive businesses. This goes beyond just qualifications and experience – it is an inherent curiosity that allows us to listen to and understand a business and its needs.

What is on offer for members selected for miventures?

Expertise

Access to experienced lawyers from across our practice areas (see below).

Support

An allocated legal mentor will be your regular point of contact in the team to discuss legal and strategic queries as they arise. Regular sessions with your choice of professional to discuss non-legal and general commercial matters, such as HR and marketing.

Knowledge

- regular updates on legal and non-legal developments relevant to you and your business so that you are ready for what may be around the corner
- access to a number of key legal documents such as non-disclosure agreements and privacy policies
- free subscription to "The View", our annual publication which gives interesting insights of both a personal and business nature from a selection of clients on issues and topics which are current and relevant

Discounted fees

Discounted fees for specialist business and personal legal advice.

International

Access to our international network of professional advisors; including lawyers, accountants and other experts.

Forging opportunities

- opportunities to access Michelmores' network of other entrepreneurs, private investors, venture capital and private equity contacts and business professionals. This will include direct introductions and invitations to relevant networking events
- Michelmores' lawyers are some of the best-connected professionals in their sectors. We thrive on understanding the challenges you face and being able to make the right introductions that can help you and your businesses

“ miventures is an exciting platform to develop deeper working relationships with high growth and innovative businesses, providing legal advice and wider guidance throughout the lifecycle of the businesses and their owners. We see this as an investment in the businesses of tomorrow to help them realise the potential of new technologies, to develop ideas and to make them a commercial success. ”

Tom Torkar, Technology Partner and miventures lead.

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Who is it for?

Businesses should be:

- based in the UK;
- within the first three years of operation and generating revenue (or about to) of more than £100k; and
- looking to raise significant funding within the next six to twelve months.

miventures is particularly interested to receive applications from businesses which align with the following sectors:

- Financial services / fin-tech
- Energy and electricity / energy-tech / green energy
- Satellite and space technologies / space-tech
- Agriculture / agri-tech
- Crowd sourcing platforms
- Health and well-being
- Luxury retail and leisure
- Cyber security

How to apply

To apply for the programme please send an email to miventures@michelmores.com. Please provide us with some background information on your business. If you progress to the next stage, you will be invited to meet a member of our MiVentures team for a more detailed discussion about your business.

The lawyers supporting miventures all share the same passion for advising innovative businesses and entrepreneurs and come from across our practice group:

- **Commercial contract lawyers** will help you develop your contractual documents for products and services and negotiating with suppliers and customers.
- **Intellectual property lawyers** will work with you to register, commercialise and protect your key intellectual property assets.
- **Corporate and finance lawyers** will help with share options, shareholders agreements, crowdfunding and raising capital and can advise on strategic alliances, joint ventures and mergers and, eventually, exit through sale or IPO.
- **Regulatory and compliance lawyers** will ensure that the business navigates and stays on the right side of the law, for example, data protection and privacy, consumer protection and financial services.
- **Employment lawyers** will ensure that your workforce is appropriately engaged and will advise on any HR and disciplinary issues that arise. They can also help you with immigration advice where you need to bring foreign workers into the business.
- **Real estate advice** in respect of lease or purchase of business premises and strategic advice for new entrants providing services into the sector.

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- **Personal lawyers** from Michelmores' acclaimed private wealth sector team will work with founders, angel investors and associates and business owners to help them keep their personal affairs as well looked after as their business, including:
 - Wills and powers of attorney
 - Advice on "Key Man" insurance
 - Protecting assets through tax and succession planning
 - Minimising disputes and protecting entrepreneurial wealth through family advice
 - Reputation management
 - Family investment companies



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“ Michelmores have provided us with legal support throughout our entrepreneurial journey – from company formation, an early angel round, hiring our first employees, protecting trademarks, drafting contracts with companies we work alongside, our 2 book deal and now with our crowd-funding round. I have always been impressed with their business friendly advice, the easy access to senior expertise within their firm and the speed and diligence in which they can turn around requests, which is so key for a fast moving start-up. ”

Rob Grieg-Gran, co-founder of Mindful Chef.