

Charity Property: Survive and thrive!

A joint seminar from the Ethical Property Foundation and Michelmores Solicitors

Date: 21 September 2009

Time: 9am-1pm

Venue: Michelmores, Woodwater House, Pynes Hill, Exeter

Bringing together the expertise of charity professionals from solicitors, accountants and property agents to help charities survive and thrive in the current climate. Sessions include:

- Making the most of your existing assets
- Finance issues
- A lender's perspective
- Acquiring new property
- Valuation issues

Strength in numbers

Route maps to merger and collaboration for charities

Date: 25 September 2009

Time: 8.30am-10.00am

Venue: Exeter CVS, Wat Tyler House, King William Street, Exeter

Coffee and biscuits will be available from 8.00am

Michael White of Devon Square Partners and Shivaji Shiva of Michelmores Solicitors will examine models of collaborative working from informal partnership to merger and their relevance in the current economic climate.

- Due diligence: a practical approach
- Alternative routes and legal structures
- Strategies for joint working
- Informal collaboration – reviewing the risks
- Project management: on time and within budget?

An insight into a Charity Tribunal

Key note speech by Alison McKenna, President of the Tribunal

Date: 1 October 2009

Time: 4.00pm-6.30pm

Venue: Michelmores, Woodwater House, Pynes Hill, Exeter

The Charities Act 2006 established the Charity Tribunal which is part of the England & Wales Tribunals Service, an executive agency of the Ministry of Justice. Tribunal members are appointed by the Lord Chancellor following recommendation from the Judicial Appointments Commission.

This talk provides an insight into the tribunal, including its purpose and benefits to the sector.

Contracts and (Re)negotiation: Understanding the small print

Hints, tips and contract essentials for charities and trustees

Date: 13 November 2009

Time: 8.30am-10.00am

Venue: Exeter CVS, Wat Tyler House, King William Street, Exeter

Coffee and biscuits will be available from 8.00am

As funders see their resources shrink, many are reviewing their funding portfolios. Similarly, many charities are reviewing their contractual commitments as their budgets become more cautious. Shivaji Shiva of Michelmores Solicitors and Michael White of Devon Square Partners will consider the options for reviewing contractual relationships.

- Identifying contracts – contract essentials and implied terms
- Opportunities for renegotiation
- Funders and funding agreements – the lessons of One Plus
- Working with landlords
- Banks and financing

Trying something new

Innovative funding sources and the legal implications

Date: 9 December 2009

Time: 8.30am-10.00am

Venue: Exeter CVS, Wat Tyler House, King William Street, Exeter

Coffee and biscuits will be available from 8.00am

In challenging times, many charities explore new means of income generation. Shivaji Shiva of Michelmores Solicitors and Michael White of Devon Square Partners will look at some of those options and the risks associated with them.

- Chasing the funding – and object drift
- Maximising intellectual property rights
- Charities and trading
- Cause related marketing
- Social enterprise and Community Interest Companies
- Tendering and procurement
- Social investment – borrowing in a difficult market